

Market Engagement 7 March 2018

Recommissioning provision of Care
and Support in Wandsworth Extra Care
Housing Schemes

Agenda

Time	Item	Lead
2.00 pm	Registration	
2.15 pm	Welcome and introductions	Di
2.20 pm	Context	Di/ Hana/ Una
2.30 pm	Our thinking for the future	Di / Hana
2.40 pm	Seeking your views	Breakout discussion
3.40 pm	Refreshment break	
4.00 pm	Feedback from tables/ groups	Di
4.10 pm	Next steps and timescales	Di / Jo
4.20 pm	Questions	Di
4.30 pm	Close	Di

Aim and objectives

Aim

- To engage providers in order to inform our commissioning plan and service design

Objectives

To provide an opportunity to:

- share data and information
- allow a greater understanding of the project processes
- allow two way dialogue between the Council and providers
- provide attendees with networking opportunities
- achieve a better understanding of the market and how the Council can support it in tendering

What is extra care housing

- Purpose built housing scheme with on-site 24 hour personal care and support delivered on site.
- Provider required to be registered with CQC.
- Level of support is dependent on and adaptable to the needs of the resident, meaning that the model is more flexible than domiciliary care.
- Supports older adults to live independently in a communal living setting with opportunities for social interaction, activities and facilitates other health and social care services that residents may use.
- People are encouraged to perform tasks themselves, rather than having them done for them.

Our Strategy

Extra Care housing is an important focus of Wandsworth Councils strategic plans to maintain residents independence while providing suitable levels of care.

Building on long standing extra care schemes, we are retendering the care provision and want to review the model of care delivery, ensuring it:

- responds flexibly to tenant needs
- makes extra care a real alternative to residential care for tenants
- creates a lively, social environment to grow old in

Strategic Context

Legislation

- Health and Social Care Act 2012
- Social Value Act 2013
- Care Act 2014

Local context

- Supporting people to live independently in the community

National policy and guidance

- Accountability and transparency
- Commissioning
- Personalisation
- Prevention

Local context – population demographics

POPULATION



Resident population is 316,096 people (mid-2016 estimate).

30,000 residents over the age of 65



Projected large increase in number (950) in the 70-74 years group by 2019.



Diverse population:

71% of the population is white
11% Asian/ Asian British
11% Black/ African / Caribbean / Black British
5% mixed ethnic group
2% other ethnic group.



By 2020 the number of older people is projected to increase to 31,600, representing 9% of the population in Wandsworth.

Projected Financial and demand data (2017/18)

- Annual spend on extra care **£1.8m**.
- Average weekly cost of extra care **£35k**.
- **2,450 weekly hours** of extra care commissioned by the Council (block)

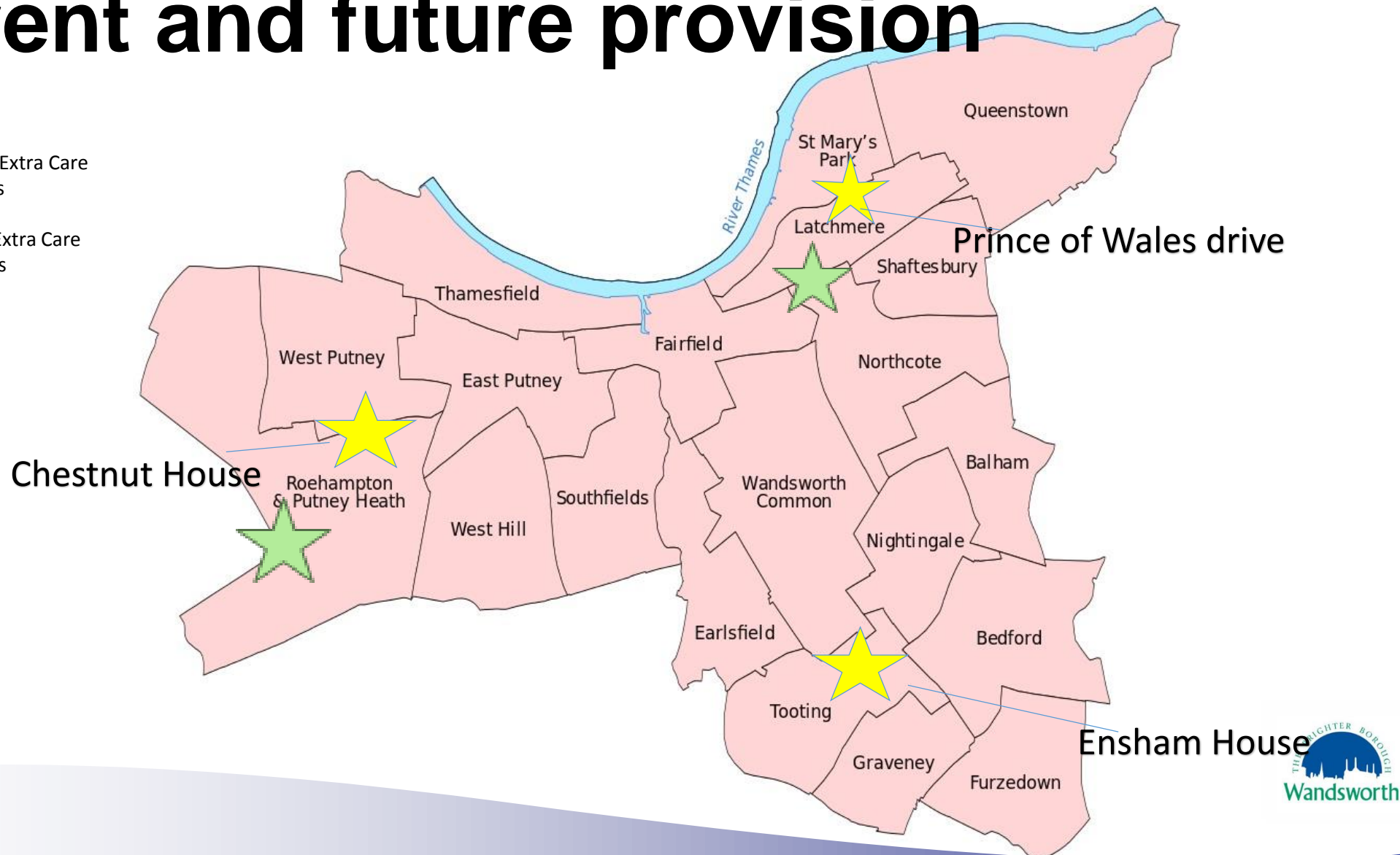
Current Care Provision

Service	Chestnut House	Ensham House	Prince of Wales Drive
Location	Roehampton	Tooting	Battersea
Flats	41 flats in scheme: 7 two bedroom flats and 34 one bedroom flats.	45 flats in scheme: 5 two bedroom flats and 40 one bedroom flats	58 flats in scheme; comprised of two buildings. Mary Court is a 36 accommodation unit scheme (one bed flats) and Joan Bartlett House is a 30 accommodation unit scheme (one bed flats) 22 are presently extra care flats 8 are sheltered housing.
Waking night cover	Required	Required	Required
Housing Management	Not part of tender – Paragon Community Housing	Not part of tender – Optivo	Not part of tender – Optivo
Current hours delivered per week (approx.)	650	800	1,000

Current and future provision

Key:

- ★ Current Extra Care Schemes
- ★ Future Extra Care Schemes



What the Council is looking for

Wandsworth is looking for providers who:

- Have experience with the needs of older people, inc. but not limited to physical care, dementia and mental health
- Understand how to deliver a 24/7 flexible and responsive service
- Are experienced in working in partnership with multiple agencies
- Put the resident at the centre

Scope

- Integrated care and support across all 3 schemes to be tendered.
- Provision to be on-site, 24 hours a day and 7 days a week.
- Housing related support provided throughout the day
- A variety of activities including promoting healthy living and social inclusion
- Assistive Technology
- High quality care for those approaching the end of life
- Accommodation owned by Housing Providers who will deliver housing management.
- Eligible residents access the schemes once the nomination is approved.
- Work in partnership with other local community groups and Health

Seeking your views - discussion topics

- Service model inc. pricing structure
- Workforce
- Partnership working
- Procurement and contracting
 - Tender
 - Sub contracting / consortium
 - Contract length
 - Mobilisation inc. TUPE

Break

Feedback

Indicative timeline

Activity	Timescale
Market Engagement	March 2018
ACH Overview and Scrutiny Committee	June 2018
Contract notice and release of ITT	September 2018
ITT submission deadline	Mid October 2018
Evaluation	December 2018
Governance approvals	January 2019
Contract award	February 2019
Contract mobilisation	March 2019 – June 2019
Contract commencement	June/ July 2019

Future opportunities

- Wandsworth Borough Council is currently in the process of building two extra care housing schemes, due to open in 2020/21.
- One scheme will have 40 flats and the second scheme will have 42 flats.
- The flats will be for general needs, similar to the current residents of ECH in Wandsworth.
- The Housing element is likely to be managed by registered social landlords. The Care and Support service will be tendered in late 2019.

Next steps

- Publish a summary of feedback from these events on the Delta e-sourcing portal www.delta-esourcing.com
- Refine our commissioning intentions and procurement strategy
- Finalise service specification
- ACH OSC
- Please send through any questions or feedback through the Delta F-Sourcing Portal